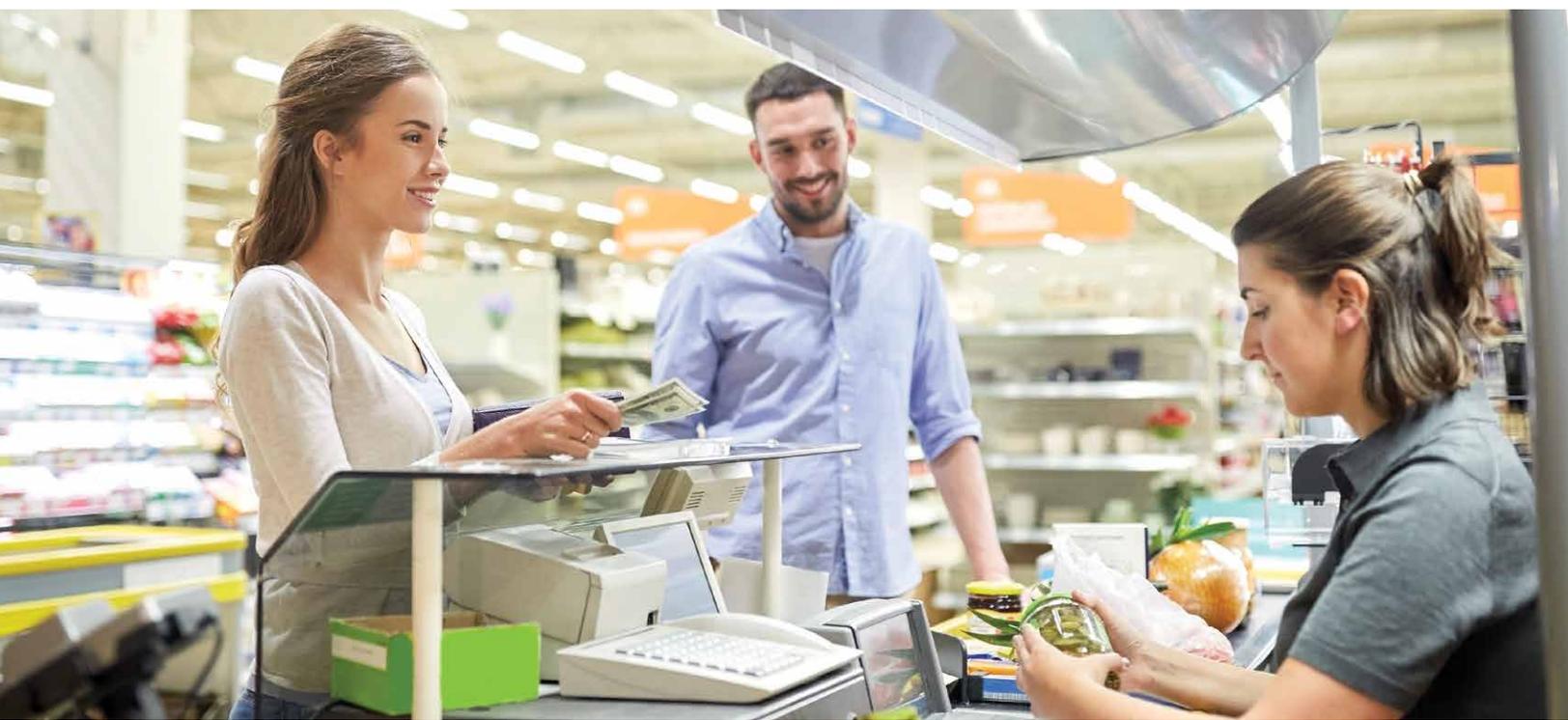


# Multi-functional Cash and Coin Processing for Grocers

Boost profits and increase efficiencies





## A fiercely competitive market demands smart cash processing solutions

Today's shoppers want a better grocery experience at a lower price. That's why smart grocers are seeking new ways to attract and retain shoppers while streamlining processes on and off the floor. In an industry with so many new challenges, we can help.

### A trend to smaller stores

After a long history of growing in size, grocery stores began shrinking in 2012.<sup>1</sup> This trend reflects a new focus in the industry on meeting the demands of shoppers for speed, convenience and

"Our space is valuable, so buying the machines and getting the income from them ourselves – and providing another service to our customers – really sold us."

– **Clint Woodman, vice president,**  
Woodman's Markets

value. That's why our Money Machine® 2 self-service coin counters were designed with a small footprint, so you can place them in stores without sacrificing valuable floor space. Plus, you can generate more revenue with a service that customers need and want.

### Rising operational expenses

Employee wages and benefits account for the largest portion of operating expenses. To combat this, you need a technology solution that improves productivity and saves time. Our automated cash drawer processing systems are designed to help you simplify the deposit process. By streamlining your cash management, you save time and reduce banking charges, labour costs and armored car charges – all costs that directly impact your bottom line.



A recent study found that 2.2 million consumers relied mainly on cash to manage their day-to-day spending<sup>2</sup>.

### Cash still prevalent

Cash payments still account for a significant portion of sales, so grocers need to make cash office operations more efficient and accurate. With our cash counter technologies, you can process currency faster and more accurately than with any other equipment.

# Cash management solutions

## Improving your grocery operations from front to back

Forward-thinking grocers look to technology to reduce costs and find new efficiencies. Cummins Allison helps you increase shopper traffic at the front of the store and improve cash-office operations.

### Front of store

#### Increase profit with better coin redemption solutions



Money Machine® 2 self-service coin counters provide more profit than other solutions because of better up-time and multiple ways to procure them. One option is managing the coin yourself, letting you maximise profit. Another option is choosing a hands-free solution that pays more than other companies.

Shoppers want a better experience; you want to make more profit. A better coin counting solution does both. That's because not all coin machines are created equal. The next-generation Money Machine 2 self-service coin counter was designed to enhance your customers' experiences and increase your profit, all while making it easy and convenient for you. No other company can offer you multiple ways to implement a solution.

See how the benefits add up:

- Faster coin processing – better service for shoppers
- 98% uptime means more profit for you
- Purchase, lease, rent or placement – the choice is yours
- Manage the coin pickup and processing yourself for higher revenues, or let us handle it and enjoy greater convenience

It all adds up to a better customer experience and more profit per square foot for you.

“With Cummins Allison machines, we were able to provide a better service to our customers and increase our profitability.”

– Dennis Maxwell, director of advertising and branding, Reasors

Tesco has been so pleased with the Cummins Allison equipment and service that within 12 months of establishing its relationship with Cummins Allison, Tesco placed orders for significantly more coin machines than it originally intended – and it continues to install more each month.

Tesco supermarkets | UK-wide

# Cash office processing

Solutions that get you out of the cash office



JetScan iFX® scanners count cash faster than any other device, getting the job done sooner and increasing efficiency.



JetSort® 1000 coin sorters process coin quickly.

## Process your cash room faster

Smart grocers find solutions that perform better and faster. The JetScan iFX series is the ideal solution for simplifying cash counting. It reduces cash-office inefficiencies and errors and enables your staff to complete tasks faster, eliminating overtime and freeing associates to spend more time with customers or other staff. Improve accuracy and productivity, cut deposit processing time and fees and extend deadlines for daily deposits.

The JetScan iFX series helps you:

- Quickly count down tills and the safe
- Balance the cash room faster
- Process mixed notes faster than any other product of its kind

## Enhance the speed and accuracy of your coin counting

The small-yet-powerful JetSort 1000 sorts and counts coins with precision and speed. The JetSort's ability to sort mixed coins with 99.995% accuracy and count as many as 2,200 coins in a minute has made it the standard of excellence in the coin processing industry. It also packages coin quickly and easily.

## A complete solution for cash-office coin and currency processing

Closing out a cash drawer at the end of a day or a shift doesn't have to be a time-consuming process. With our Cash Drawer Processing System, you can process the cash room in minutes and spend your time on tasks that matter most – serving your customers.

The system is designed to speed up the processing task. By integrating JetSort and JetScan devices with computer point-of-sale (POS), printer and other peripherals, you can:

- Count and rebuild tills up to 80% faster
- Prepare deposits up to 66% faster

“It used to take two people to handle the drawer processing. Now one person can handle in minutes what used to take hours. The added benefit is the accuracy of the count for each cash drawer. We know right away what the tally is for each drawer.”

– Chris Stephanoff, head cashier,  
Acme Fresh Market (Hudson, OH)



The Cash Drawer Processing System combines speed and accuracy to process cash and coin fast. Connect to your POS or print a report.

# Create more profit, reduce costs and streamline money handling

Cummins Allison understands the razor-thin margins and daunting challenges grocers face. You can conquer those challenges by identifying key opportunities to improve profitability and the customer experience – from front-of-store revenue generators to cash-office money processing.



**Increase traffic and create better customer relationships**

Engage customers as they enter your stores with our space-saving coin machines that bring in more shoppers and generate profit. You can even reduce costs by recycling change from your self-service coin machines.



**Streamline cash-office processes and cut costs**

Our automated cash drawer processing solutions let you count down and balance cash drawers, rebuild float amounts and set up tills in less than two minutes. Reduce errors and keep your managers on the floor.



**Partner with a company that understands your goals**

Conquer the cash management challenges you face – from the front of your store to the cash drawer to your cash office processing. Let us help with solutions that automate counting, eliminate errors, streamline processes and generate a profit.

## Partner with Cummins Allison for your cash office and self-service coin needs

Keeping pace with the challenges that grocers face demands smart, state-of-the-art technology solutions. When it comes to managing the time-intensive, multi-layered, redundant processes involved with counting cash, you need automation technologies that can help elevate accuracy and customer engagement, so you can differentiate your stores from the competition.



### Project your profit and savings potential.

Let us help you determine the best self-service and cash office processing solutions for your grocery operations. We'll look at your complete picture – total number of stores, locations and coin volumes – and provide you with a comprehensive ROI and savings estimate.

Get a self-service coin ROI analysis or a cash office optimisation assessment. Visit [www.cumminsallison.co.uk](http://www.cumminsallison.co.uk)

### Recycle coin and eliminate coin fees

Grocers can increase profitability and efficiency with self-service coin counters. They can also virtually eliminate recurring coin costs. Join the grocers that are making the switch to Cummins Allison – the best self-service coin counting value in the industry – and increase revenue, ROI and customer satisfaction. With our solution, you can end your dependence on outside sources for coin, reducing your cost of operations.

#### Savings from packaging your own coin

Tills per week	Coin orders per week	Fee per order	Coin rolls cost per week
140	14	1.92	<b>£26.88</b>

**Savings from packaging your own coin for one store per week** £26.88

**Savings from packaging your own coin per year (example – for one store)** **£1,397.76**

**Savings from packaging your own coin per year (example – for ten stores)** **£13,977.60**

**Savings from packaging your own coin per year (example – for fifty stores)** **£69,888.00**



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## Generations of Vision and Excellence

Cummins Allison sets the standard for accuracy and dependability.

Cummins Allison is a global leader in developing solutions that quickly and efficiently count, sort and authenticate currency, cheques and coin. We also offer a complete line of full-function automated teller machines (ATMs). Our leadership in technology and product innovation spans more than 125 years. Cummins Allison serves the majority of financial institutions worldwide, as well as leading organisations in retail, gaming, law enforcement and government. Ninety-seven percent of our customers would recommend our products and services.

The company holds more than 350 patents and invests double the industry average in R&D. Our world-class sales and service network includes hundreds of local representatives in more than 50 offices in North America, wholly-owned subsidiaries in Canada, the United Kingdom, Germany, France, Ireland and Australia and is represented in more than 70 countries around the world.

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